

## Message Text

UNCLASSIFIED

PAGE 01 KABUL 01643 010912Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----072471 011009Z /11

P 010608Z MAR 78  
FM AMEMBASSY KABUL  
TO SECSTATE WASHDC PRIORITY 6799  
USDOC WASHDC PRIORITY

UNCLAS KABUL 1643

E.O. 11652: N/A  
TAGS: BTIO, AF  
SUBJECT: TRADE OPPORTUNITY: SOILTEST INTERNATIONAL

REF: 77 KABUL 7796

1. THE WATER AND POWER ENGINEERING COMPANY (WAPECA) OF AFGHANISTAN HAS INFORMED THE EMBASSY THAT THEY ARE CANCELLING THEIR LETTER OF CREDIT FOR \$56,975 TO SOILTEST INTERNATIONAL COMPANY, EVANSTON, ILLINOIS. REASON GIVEN FOR CANCELLATION IS THAT THE COMPANY HAS NOT SHIPPED THE EQUIPMENT ACCORDING TO CONTRACT TERMS.

2. COMMENT: THE EMBASSY IS DISAPPOINTED WITH THE WAY THIS SMALL TRANSACTION TURNED OUT. WAPECA, A NEW AND GROWING AGENCY OF THE AFGHAN GOVERNMENT, WAS (AND HOPEFULLY STILL WILL BE ) A GOOD MARKET FOR AMERICAN GOODS. IT DOES NOT HELP THE REPUTATION OF AMERICAN FIRMS HERE WHEN AFGHAN GOVERNMENT AGENCIES ENCOUNTER THE DELAYS AND DIFFICULTIES IN COMMUNICATION WHICH HAVE CHARACTERIZED THIS TRANSACTION.  
ELIOT

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978KABUL01643  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780093-0650  
**Format:** TEL  
**From:** KABUL  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 3ecbd1ba-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** 77 KABUL 7796  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 10 mar 2005  
**Review Event:**  
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**Review Release Event:** n/a  
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**SAS ID:** 3159535  
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**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY: SOILTEST INTERNATIONAL  
**TAGS:** BTIO, AF  
**To:** STATE COM  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014